

Boulder County Survey Key Findings

May 2023

Methodology

New Bridge Strategy conducted a survey among N=500 voters throughout Boulder County from May 19-24, 2023. Interviews were conducted via live telephone interviews (both cell phones and landlines) and online. Interviews were distributed proportionally throughout the county. Quotas were set for key demographic sub-groups, such as gender and age.

The margin of error is \pm 4.38% for the overall sample. The margin of error will vary for sub-groups.



Views of the County

A majority of voters say things in Boulder County have gotten off on the wrong track in the past few years.



Right Direction Wrong Track No Opinion

Generally speaking, would you say things in Boulder County are going in the right direction, or do you feel things here have pretty seriously gotten off on the wrong track in the past few years?

In the last few years, there has been a decline in voters saying that the county is going in the right direction.



Generally speaking, would you say things in Boulder County are going in the right direction, or do you feel things here have pretty seriously gotten off on the wrong track in the past few years?

Various key subgroups, including Democrats and women, are less likely to say the county is going in the right direction than last year.

| % Right Direction | 2022 | 2023 | Difference |
|---------------------------------|------|------|------------|
| Democrats | 67% | 41% | -26% |
| Follow Politics All of the Time | 50% | 24% | -26% |
| City of Boulder | 57% | 32% | -25% |
| \$75K+ Income | 57% | 32% | -25% |
| Women | 53% | 28% | -25% |
| Ages 55-64 | 52% | 27% | -25% |
| Unincorporated/Small cities | 50% | 27% | -23% |
| Own Home | 54% | 32% | -22% |
| White | 52% | 32% | -20% |

Generally speaking, would you say things in Boulder County are going in the right direction, or do you feel things here have pretty seriously gotten off on the wrong track in the past few years?

One-quarter of voters say the most important problem facing Boulder County is housing, followed by homelessness.



What would you say is the single MOST important problem facing Boulder County?

There is no single issue that dominates concerns among those who say the County is headed in the wrong direction.

| | Wrong Track |
|--------------------------|-------------|
| Housing | 17% |
| Homeless | 16% |
| Traffic/Over-development | 16% |
| Crime | 11% |
| Pocketbook/Economy | 10% |
| Taxes | 6% |
| Environment | 4% |
| Social | 2% |
| Education | 0% |
| Health Issues | 0% |

What would you say is the single MOST important problem facing Boulder County?

Most voters say taxes are about right or high, but acceptable. However, two-fifths now say they are way too high.



Now thinking about just the taxes you pay to Boulder County today, would you say that the taxes you pay to the County government are way too high, high but acceptable, about right, or lower than you would expect for the services the County government provides?

There is an increasing number of voters who say taxes in the county are way too high.



Now thinking about just the taxes you pay to Boulder County today, would you say that the taxes you pay to the County government are way too high, high but acceptable, about right, or lower than you would expect for the services the County government provides?

The increase in voters saying taxes are way too high is driven by those who follow politics all the time and have a higher income, among several others.

| % Way too high | 2022 | 2023 | Difference |
|---------------------------------|------|------|------------|
| Follow Politics All of the Time | 31% | 60% | +29% |
| \$75K+ Income | 20% | 41% | +21% |
| Unincorporated/Small cities | 24% | 44% | +20% |
| White | 21% | 40% | +19% |
| Ages 55-64 | 28% | 46% | +18% |
| Ages 65+ | 27% | 45% | +18% |
| City of Boulder | 16% | 34% | +18% |
| Own Home | 27% | 44% | +17% |
| Men | 26% | 43% | +17% |

Now thinking about just the taxes you pay to Boulder County today, would you say that the taxes you pay to the County government are way too high, high but acceptable, about right, or lower than you would expect for the services the County government provides?

Voters who think the county is on the wrong track are much more likely to say taxes are way too high.



Now thinking about just the taxes you pay to Boulder County today, would you say that the taxes you pay to the County government are way too high, high but acceptable, about right, or lower than you would expect for the services the County government provides?



Potential Ballot Question to Fund Mental Health Services

We provided the following language for a potential ballot proposal:

Shall Boulder County taxes be increased by \$8 million commencing in 2025, and by such amounts as may be generated annually thereafter, from a sales tax increase of 0.08 percent, that is an additional eight cents on a one hundred dollar purchase, for the purpose of increasing the availability and affordability of mental health and substance abuse services in the county, including

- Providing additional services, including preventative, early identification, intervention, support, and treatment for youth, families, and adults who are struggling to obtain care;
- Providing more services and facilities to help stabilize residents when they are in crisis in an effort to reduce the harm they may cause themselves or others; and
- Providing navigation support for youth, parents and residents on how to access affordable mental health care.

The proposal receives majority support, with around one-third saying they would "definitely" vote yes.



■ Total Yes ■ Total No ■ Total Lean/Undecided

There may be a proposal on the ballot here in Boulder County in the future – please consider it carefully as some of the language is technical. If the election were being held today would you vote yes or no on a proposal that reads as follows...

Democrats and Independents are very likely to support the proposal.



There may be a proposal on the ballot here in Boulder County in the future – please consider it carefully as some of the language is technical. If the election were being held today would you vote yes or no on a proposal that reads as follows...

Younger voters are more likely to support the proposal; older men are least supportive.



There may be a proposal on the ballot here in Boulder County in the future – please consider it carefully as some of the language is technical. If the election were being held today would you vote yes or no on a proposal that reads as follows...

Most college-educated voters support the proposal.



There may be a proposal on the ballot here in Boulder County in the future – please consider it carefully as some of the language is technical. If the election were being held today would you vote yes or no on a proposal that reads as follows...

Renters are more likely to support the proposal, including nearly half who would definitely vote for it.



There may be a proposal on the ballot here in Boulder County in the future – please consider it carefully as some of the language is technical. If the election were being held today would you vote yes or no on a proposal that reads as follows...

Newer residents are much more supportive of the proposal.



There may be a proposal on the ballot here in Boulder County in the future – please consider it carefully as some of the language is technical. If the election were being held today would you vote yes or no on a proposal that reads as follows...

Many who support the proposal say they do so because they see a need to help with mental health; many connect it to homeless.

| | # of |
|--------------------------------|----------|
| | mentions |
| Helps with mental health | 87 |
| Addresses homelessness | 29 |
| Helps with substance abuse | 25 |
| Needed/necessary | 23 |
| Helps the community/its people | 18 |
| Public safety | 11 |
| Needs more funding/resources | 9 |
| Important/serious problem | 9 |
| Small tax increase | 8 |
| Good/ethical/kind | 8 |
| Preventative | 7 |
| Good use of funds | 4 |

"Mental healthcare should be encouraged and accessible to everyone." *Female, Age 18-34, Independent*

"Mental health is a national crisis that needs to be addressed and will have many downstream benefits." *Male, Age 35-44, Democrat*

"It relates to the homelessness problem. There are currently not enough mental health services available." *Male, Age 65+, Democrat*

What are the one or two main reasons why you would vote Yes on this proposal?

Opposition to increased or new taxes is the top reason to those voting against the proposal.

| | # of |
|--|----------|
| | mentions |
| Oppose tax increase or new taxes/taxes are too high | 71 |
| Need to control spending/already have enough funds | 32 |
| Government waste | 14 |
| Attracts or doesn't help with homelessness/substance abuse | 10 |
| Don't trust government/money will not be used in this way | 9 |
| High cost of living | 8 |
| Spend funds elsewhere | 8 |
| Have not seen positive changes | 7 |
| Will not work | 6 |
| Need more information | 5 |
| Does not benefit many people | 3 |
| Cannot afford it | 3 |

"Quit raising taxes. Find the money elsewhere. Tax rates in the city of Boulder and Boulder County are ridiculously high and very little seems to happen as it currently stands. Raising taxes isn't the answer." *Male, Age 18-34, Independent*

"There is not a need to increase taxes for something that is generally inexpensive enough to trim from other budget areas." *Male, Age 35-44, Independent*

"No more taxes! People need to work. Stop depending on others." *Female, Age 65+, Republican*

What are the one or two main reasons why you would vote No on this proposal?

When voters hear the amount that sales taxes would increase, support for the proposal remains steady.

If voters approve this measure, it would raise sales taxes by approximately \$1.86 per month, or \$22.28 per year for the average County household.



Knowing that, would you then vote Yes in support of the proposal or vote No against it?



Communicating More about Funding Mental Health

A majority of County voters say all of these potential elements are extremely or very important to fund.

| 83% | ery Important 66% | Having mental health professionals - NOT law enforcement - respond when residents are experiencing a mental health crisis |
|-----|-------------------|--|
| 89% | 65% | Providing additional services, including preventative, early identification, intervention, support, and treatment for youth, families, and adults who are struggling to obtain care |
| 87% | 64% | Increasing the availability and affordability of mental health and substance abuse services in the County |
| 88% | 64% | Providing navigation support for youth, parents and residents on how to access affordable mental health care |
| 88% | 63% | Providing more services and facilities to help stabilize residents when they are in crisis |
| 86% | 60% | Providing training and assistance to schools, non-profits organizations and other groups to ensure there are trusted places people can learn about access to mental health and substance abuse treatment |
| 87% | 58% | Increasing access to inpatient facilities where residents can receive appropriate care |
| 81% | 52% | Providing culturally responsive mental health services that meet the needs of various County residents |

There are a number of different things which could be funded by the County in the future. Knowing that not everything can be equally important, please indicate for each one of the following, how important it is to you that this particular item be funded by the County. Is it...extremely important, very important, somewhat important, or not important... to you that that particular item be funded?

Mental health professionals responding to mental health crises is extremely/ very important to strong majorities of Independents and Democrats.

| GOP |
|---|
| Providing more services to help stabilize residents in crisis 44% |
| Providing additional mental health services 44% |
| Providing navigation support 43% |
| Increase access to inpatient facilities 43% |
| Providing training/assistance 42% |

Showing % Extremely/Very Important

| DEM | |
|--|-------------|
| Providing additional men services 81% | ntal health |
| Having mental health pro respond 80% | ofessionals |
| Increasing availability/afformental health/substance a 79% | • |
| Providing more service stabilize residents in 75% | • |
| Providing navigation s 74% | support |

There are a number of different things which could be funded by the County in the future. Knowing that not everything can be equally important, please indicate for each one of the following, how important it is to you that this particular item be funded by the County. Is it...extremely important, very important, somewhat important, or not important... to you that that particular item be funded?

Among voters under 55, at least seven-in-ten say it is extremely or very important to fund mental health professionals responding to crises.

| 18-44 | 45-54 | 55-64 | 65+ |
|---|--|---|---|
| Having mental health professionals respond | Having mental health professionals respond | Providing navigation support 67% | Having mental health professionals respond |
| 72% Providing additional mental health services | 71% Increasing availability/ affordability of mental health/ | Providing additional mental health services 63% | 60% Increasing availability/ affordability of mental health |
| 71% Providing more services | substance abuse services 67% | Providing training/assistance 63% | substance abuse services 59% |
| 69% Increasing availability/ | Providing more services 64% | Increasing availability/ affordability of mental health/ | Increase access to inpatient facilities 58% |
| affordability of mental health/ substance abuse services | Providing training/assistance 63% | substance abuse services 61% | Providing navigation support |
| 68% Providing navigation support 67% | Providing additional mental health services 62% | Providing more services 59% | 56% Providing training/assistance 56% |

Showing % Extremely/Very Important

There are a number of different things which could be funded by the County in the future. Knowing that not everything can be equally important, please indicate for each one of the following, how important it is to you that this particular item be funded by the County. Is it...extremely important, very important, somewhat important, or not important... to you that that particular item be funded?

Nearly half of voters say a very convincing reason to support the proposal is that it will help address mental health among young people. <u>% Total</u>

Convincing



I am going to read you some reasons some people say we should vote YES in favor of a potential ballot proposal to fund mental health care in Boulder County. After I read each one, please tell me whether that statement is very convincing, somewhat convincing, not too convincing or not at all convincing as a reason to vote YES, IN FAVOR OF that proposal...

Most younger women and nearly half of younger men say addressing mental health among the youth is a very convincing reason to support the proposal.

| % Very Convincing | Men 18-54 | Men 55+ | Women 18-54 | Women 55+ |
|--|--------------|------------|----------------|--------------|
| 40% of Boulder youth reported feeling sad/hopeless | 47% | 31% | 58% | 40% |
| Mental Health America ranked CO 51 st for mental health | 36% | 26% | 38% | 37% |
| Investing in substance use services | 24% | 16% | 28% | 23% |
| Extreme levels of stress | 13% | 20% | 29% | 29% |
| Shortage of mental health providers | 16% | 16% | 27% | 28% |

I am going to read you some reasons some people say we should vote YES in favor of a potential ballot proposal to fund mental health care in Boulder County. After I read each one, please tell me whether that statement is very convincing, somewhat convincing, not too convincing or not at all convincing as a reason to vote YES, IN FAVOR OF that proposal...

The most compelling concern about making the area less affordable and concerns about overall spending.

| Increasing taxes will make this area even less affordable. We should not raise taxes when the cost of everything keeps going up | % very convincing | 32% | 63 % |
|---|-------------------|-----|-------------|
| We cannot trust the County to spend this money wisely | | 31% | 55% |
| The County has plenty of money and just needs to prioritize and be more efficient | | 29% | 58% |
| People should take responsibility for their own mental health and substance use care | 11% | | 28% |

I am going to read you some reasons some people say we should vote NO against a potential ballot proposal to fund mental health care in Boulder County. After I read each one, please tell me whether that statement is very convincing, somewhat convincing, not too convincing or not at all convincing as a reason to vote No against that proposal...

Over a third of younger men say not trusting the county to spend the money wisely and the county already having money are very convincing messages against the proposal.

| % Very Convincing | GOP | IND | DEM | Men | Men | Women | Women |
|--|-----|-----|-----|-------|-----|-------|-------|
| | | | | 18-54 | 55+ | 18-54 | 55+ |
| Cost of everything going up | 58% | 34% | 22% | 29% | 34% | 31% | 36% |
| Cannot trust County to spend money wisely | 55% | 35% | 19% | 36% | 35% | 22% | 32% |
| Plenty of money | 48% | 33% | 19% | 37% | 34% | 16% | 26% |
| People should take responsibility | 24% | 12% | 6% | 12% | 17% | 4% | 12% |

I am going to read you some reasons some people say we should vote NO against a potential ballot proposal to fund mental health care in Boulder County. After I read each one, please tell me whether that statement is very convincing, somewhat convincing, not too convincing or not at all convincing as a reason to vote No against that proposal...

After the messaging, a majority of voters are still supportive of the proposal.



Having heard more about this please consider this proposal again. If the election were being held today would you vote yes or no on a proposal that reads as follows...



Housing in Boulder County

Two-thirds say it is extremely or very important to fund emergency housing and shelters for those at risk of/experiencing homelessness. <u>% Total</u>

Important

| Providing emergency housing and shelters for residents, including youth, who are at risk of or are experiencing homelessness** | | 90% |
|---|-------|-----|
| Providing opportunities that lead to home ownership for low- and moderate-income residents | 59% | 85% |
| Providing transitional housing for residents, including youth, who are at risk of or have experienced homelessness* | -3/20 | 87% |
| Purchasing and renovating older properties in order to convert them into affordable units for loca workers to rent** | | 79% |
| Constructing affordable rental housing for local workers | 53% | 81% |
| Providing support for and educating families and individuals about housing options, leasing and paths to home ownership | 51% | 84% |
| Offering down-payment assistance programs to help Boulder County's workers and families own homes within their communities | 50% | 76% |
| Purchasing and renovating older properties in order to convert them into affordable units for loca workers to purchase* | 4/% | 75% |
| Helping mobile home residents collectively purchase mobile home parks | 41% | 74% |

Please indicate again how important it is to you that this particular item related to affordable housing be funded by the County. *Sample A, N=250 **Sample B, N=250

Providing transitional and emergency housing are the top priorities among Independents and Democrats.

| GOP |
|--|
| Purchasing/renovating older properties for rent** 42% |
| Providing opportunities that lead to home ownership 39% |
| Providing emergency housing** 37% |
| Providing support for/educating families about housing options 34% |
| Offering down-payment assistance 33% |

| IND |
|--|
| Providing emergency housing** 66% |
| Providing transitional housing* 56% |
| Providing opportunities that lead to home ownership 52% |
| Constructing affordable rental housing 47% |
| Providing support for/educating families about housing options 47% |

Showing % Extremely/Very Important

| DEM |
|---|
| Providing transitional housing* 75% |
| Providing emergency housing** 75% |
| Providing opportunities that lead to home ownership 73% |
| Constructing affordable rental housing 67% |
| Purchasing/renovating older properties for rent** 67% |

Please indicate again how important it is to you that this particular item related to affordable housing be funded by the County.

*Sample A, N=250 **Sample B, N=250

While providing emergency housing is most important to homeowners and renters alike, renters are more likely to say it is extremely or very important.

| Own Home |
|--|
| Providing emergency housing** 60% |
| Providing transitional housing* 51% |
| Providing opportunities that lead to home ownership 51% |
| Purchasing/renovating older properties for rent** 48% |
| Constructing affordable rental housing 47% |

| Rent Home | |
|--|--|
| Providing emergency housing** 90% | |
| Providing opportunities that lead to home ownership 86% | |
| Purchasing/renovating older properties for rent** 85% | |
| Offering down-payment assistance 79% | |
| Constructing affordable rental housing 78% | |

Showing % Extremely/Very Important

Please indicate again how important it is to you that this particular item related to affordable housing be funded by the County. *Sample A, N=250 **Sample B, N=250
Younger voters are more likely to say the housing funding items are extremely or very important.

| 18-44 | 45-54 | 55-64 | 65+ |
|--|---|--|--|
| Providing emergency housing** | Providing emergency housing** | Purchasing/renovating older | Providing emergency housing** |
| 80% | 66% | properties for rent** | 63% |
| Providing opportunities that | Providing transitional housing* | 53% | Providing support for/educating |
| lead to home ownership | 61% | Providing emergency housing** | families about housing options |
| 74% | Providing opportunities that | 51% | 48% |
| Purchasing/renovating older | lead to home ownership | Providing opportunities that | Constructing affordable rental |
| properties for rent** | 59% | lead to home ownership | housing |
| 69% | Constructing affordable rental | 47% | 47% |
| Providing transitional housing* | housing | Providing transitional housing* | Providing opportunities that |
| 67% | 56% | 46% | lead to home ownership |
| Offering down-payment assistance 62% | assistance families about housing options | Constructing affordable rental housing 46% | 44% Purchasing/renovating older properties for rent** 44% |

Showing % Extremely/Very Important

Please indicate again how important it is to you that this particular item related to affordable housing be funded by the County. *Sample A, N=250 **Sample B, N=250

NEW BRIDGE STRATEGY

Most voters strongly agree that housing prices are so high in Boulder County that many workers cannot afford to live here.





Thinking about a few statements regarding housing – For each one please tell me if you agree or disagree with that idea.

NEW BRIDGE STRATEGY

In the past decades, sentiments about housing in the county have gotten worse.



Thinking about a few statements regarding housing – For each one please tell me if you agree or disagree with that idea.

Most voters still favor local governments increasing the availability of reasonably priced housing for people with a lower income who live or work in Boulder County.



Most Democrats and a plurality of Independents favor increasing the availability of reasonably priced housing.



Younger voters, especially women, are more likely to favor increasing the availability of reasonably priced housing.



Renters are much more likely to favor increasing the availability of reasonably priced housing.



Nearly three-in-four newer residents favor increasing the availability of reasonably priced housing.



Regardless of how Democrats feel about the direction of the county, most are in favor of increasing the availability of reasonably priced housing.



Most Independents who say the county is going in the right direction favor increasing the availability of reasonably priced housing. Those who say it is off on the wrong track are more likely to oppose this.





The Bottom Line

The Bottom Line

- In the last few years, there has been a decline in voters saying that the county is going in the right direction. This
 sentiment is not unique to Boulder County. In all of our work over the past two years, we have seen a decline across the
 country in perceptions of local governments. There are also more voters this year compared to last year who say taxes in
 the County are way too high. This is also not surprising given inflation and the rising cost of living in the County and
 across the country. Again, this is typical of what we have seen in other counties and districts across the Country and in
 Colorado.
- Housing, homelessness, and traffic/overdevelopment are seen as the most important problems facing Boulder County.
- A majority support a potential ballot proposal to increase sales tax in the County to provide additional mental health and substance abuse services in the County. Support is driven by Independent and Democratic voters as well as renters and newer residents to Boulder. Supporters view the proposal as a way to help with mental health and address homelessness in the County. Opponents are against tax increases or a new tax, generally.
- Hearing the average personal financial impact of the sales tax does not bolster support in a significant way. Support increases by only two percentage points, within margin of error.
- County voters believe it is important to fund the mental health items we tested, specifically, having mental health professionals respond to mental health crises, providing additional services, increasing the availability and affordability of services as well as providing navigation support for residents on how to access affordable mental health care and providing services to help stabilize residents when they are in crisis.

The Bottom Line

- Messages that emphasize helping Boulder schools and community organizations address the mental health crisis among young people as well as helping more people obtain affordable care rise to the top. However, after hearing more about the proposal, "yes" voters for the proposal remain consistent with the initial ballot.
- Funding affordable housing elements are also deemed as important by Boulder residents. They are most likely to say it is extremely or very important to provide emergency housing for residents, including youth, who are at risk of or are experiencing homelessness. Almost all voters (nine-in-ten) say that housing prices are so high that many people can't afford to live where they work. And three-in-four renters say they might have to move out of Boulder because rent is getting too high to stay. Compared to 1995, perceptions of Boulder's housing situation have only gotten worse.
- A majority favor local government helping to increase the availability of reasonably priced housing for low-and-moderate income persons who live or work in Boulder County.



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Key Demographics



| Male Female | |
|----------------|-----|
| 18-34 | Age |
| 35-44 | |
| 45-54 | |
| 55-64 | |
| 65+ | |
| | |

Gender



Own

Rent

Homeowner

| 73% |
|-----|
| 18% |



| 18-34 | |
|-------|--|
| 35-44 | |
| 45-54 | |
| 55-64 | |
| 65+ | |

| 27% | |
|-----|--|
| 16% | |
| 14% | |
| 19% | |

50%

48%

24%



Ethnicity

| White | 81% |
|-----------------|-----|
| Voters of Color | 18% |



Education

| High school or less | 10% |
|---------------------|-----|
| Some college | 30% |
| College grad | 36% |
| Post grad | 24% |



Party

| Republican | |
|-------------|--|
| Independent | |
| Democrat | |

NEW BRIDGE STRATEGY

14%

41%

45%