



**Boulder County Procurement
1325 Pearl Street
Boulder, CO 80302**

SUBMISSION INSTRUCTIONS

Reference Number: RFP-058-24

Project Name: **Subscriber Radio Replacement for the Boulder County Sheriff's Office**

Purpose: The aim of this RFP is to equip the Boulder County Sheriff's Office (BCSO) deputies, staff, and other first responders with cutting-edge Land Mobile Radio (LMR) public safety communication tools and accessories at a cost more favorable to Boulder County taxpayers than current options available through government procurement channels like GSA, Sourcewell, etc., until the end of CY2027. Furthermore, it is intended that any contracts awarded from this Request for Proposal (RFP) be made accessible to other local public safety agencies (including police, fire, and EMS) or public safety partners, enabling them to purchase the same equipment without the need to conduct their own competitive bidding processes. It is anticipated the initial purchase will include 345 radios (215 portables, 135 mobiles) and will occur in Q1 of 2025. Carefully read the entire RFP and requirements to ensure you address all the required information in your bid.

Background: Portable and mobile public safety grade two-way radios are used in regular day-to-day business and emergency operations. Specific to the Boulder County Sheriff's Office, their staff operates on a county-owned conventional VHF analog and P25 digital system utilizing Motorola MCC7500 radio consoles, the State of Colorado's Motorola P25 7/800MHz DTRS, the City of Boulder's EF Johnson P25 Phase II 700MHz DTRS, and the FRCC Motorola P25 Phase II 7/800MHz DTRS, on a blend of encrypted and unencrypted channels and talk paths.

The current fleet radios have exceeded their lifecycle. The BCSO desires to implement a next generation portable and mobile P25-compliant radio fleet leveraging modern technology that allows for expanded connectivity beyond a traditional LMR network, which additionally supports routine maintenance activities. The current BCSO patrol vehicle fleet deploys in-car modems with dual SIM cards to leverage cellular backhaul for internet and data access, which could be leveraged if/as needed, although the entirety of the county is not covered by commercial cellular networks.

Scope: The scope of this RFP includes hardware, software, infrastructure, and professional services for deploying next generation P25 land-mobile radio subscribers. A best-and-final-offer (BAFO) phase is not planned, so each bidder should submit their best and final pricing. By submitting a bid, each bidder agrees to hold their bid pricing through December 31, 2025 (CY2025). As an option, bidders may extend their bid

pricing through CY2026 and/or CY2027 and specify a flat percent cost increase year-over-year for the additional optional years to account for inflation. If a bidder elects to extend their bid through CY2026 or CY2027, the cover letter must address the exercise of this option.

Instructions:

Boulder County uses a Bonfire portal <https://bouldercounty.bonfirehub.com/> for accepting and evaluating proposals digitally:

- To post the Proposal
- To receive any questions or inquiries
- To issue any associated addenda
- To post award notices

Proposals must be submitted electronically on or before the Close Date at <https://bouldercounty.bonfirehub.com/>. **Submissions will not be accepted by email, fax or hand-delivery; unless otherwise noted.**

Documents should not be embedded within uploaded files, as the embedded files will not be accessible or evaluated.

Contact:

To contact Boulder County Procurement or ask questions in relation to this proposal, respondents must register on <https://bouldercounty.bonfirehub.com/> and initiate the communication electronically through the **Vendor Discussions** or the **Ask a Question** feature.

All questions must be received on or before the Deadline for Submission of Clarifications, as specified in the Schedule of Events. Boulder County will not accept any respondent's communications by any other means, except as specifically stated in this proposal.

Addendum:

At any time prior to the Close Date, Boulder County may alter, clarify, amend, delete or add to, in whole or in part, any terms or provisions of this proposal.

In order to afford the Bidders a reasonable time for taking into account a material amendment (the materiality of which Boulder County in its own discretion may determine) or for any other reason, Boulder County may, at its own discretion, extend the Close Date.

For the most up-to-date project information refer to our Bonfire portal.

All vendor submissions may be amended, but only before the Close Date on <https://bouldercounty.bonfirehub.com/>.

Need Help:

To assist with registration and submission of responses, learn how to get started with Bonfire, watch this [training video](#). For questions or support when using the platform, [access the Bonfire online knowledge base](#), search the FAQ or contact the Bonfire support team at support@gobonfire.com.

Americans with Disabilities Act (ADA): Americans with Disabilities Act: If you need special services provided for under the Americans with Disabilities Act (ADA), please contact the Boulder County ADA Coordinator or Human Resources office at (303) 441-3525 as soon as possible to allow sufficient time for service delivery ahead of applicable due dates.